

RONALD C. MCKERROW

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Delta, BC
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CAREER PROFILE

Dynamic Senior Executive with a proven track record at the Vice President, Senior Vice President CIO and CEO level within the complex healthcare industry. A visionary leader with demonstrated accomplishments in strategic planning, organizational leadership, project management, new product/service development, change management and supply chain.

Capable of optimizing performance, advancing knowledge and innovation, improving safety and driving revenue growth. Keen negotiator with strong problem solving, team building and communication skills. An action oriented health care professional who focuses on innovation to reduce cost and improve patient care.

CAREER HIGHLIGHTS

VICE PRESIDENT, RESEARCH ADMINISTRATION AND BUSINESS DEVELOPMENT ('06 - '08)
Provincial Health Services Authority (PHSA), Vancouver, BC

2002 - 2008

As a member of the executive leadership team, contributed to setting the direction and focus for four major strategic imperatives – operational excellence, knowledge and innovation, system-wide improvements and prevention, promotion and protection. Executive advisor on Corporate Services, Research Administration and Business Development.

• Reporting to the Executive Vice President, led the administration of the largest health research organization in Western Canada, (annual grants exceeding \$150 million) and optimized performance through innovative contracting and partnerships. Through five direct reports, provided leadership and direction to a staff of 600. Accomplishments included:

- Increased research grants and infrastructure support by \$10 million annually and managed the expansion of an additional 121,000 sq ft of research space.
- Evaluated strategic sourcing opportunities and negotiated provincial contracts resulting in savings of \$15 million annually.
- Identified the need for a Provincial Language Service to meet health related translation and interpretation requirements. Designed and built an organization with revenues exceeding \$3.5 million annually.
- Led Board members in defining a new business strategy to transition a national purchasing organization (Medbuy) from traditional group purchasing to an information-based organization that brings additional value to customers. Membership increased 20% with member savings of more than \$100 million annually.
- Diversified and increased revenue growth through the commercialization of products and services developed in academic health centers. Products ranged from patient safety devices to products of research.
- Identified the need for corporate research support and implemented programs to ensure appropriate access to population health data. Automated the research process and increase provincial research infrastructure support.

VICE PRESIDENT, BUSINESS DEVELOPMENT & SERVICE DELIVERY

• Reporting to the CEO then to the Executive Vice President, directed all clinical and support services, partnership development and revenue generation. With budget responsibility of \$150 million provided leadership and direction, through seven direct reports, to up 500 employees. Accomplishments included:

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- Achieved 'best practice' quality measures with savings of \$20 million by optimizing performance through outsourcing of housekeeping and food services.
- Realized a savings of \$5,000,000 annually by leading a complex change process to reduce cost of supplies through standardization, leveraging collective buying power and utilizing a national Group Purchasing Organization.
- Reduced labour 20% while improving order time, standardizing product and reducing operating cost (est. \$5 m annually) Introduced leading edge processes to the supply chain system across the PHSA including on-line purchasing and a fully integrated logistics computer system.
- Orchestrated strategic alignment project to support an Emergency Management program, including a Pandemic Emergency Program, integrated with government, health providers and first responders.
- Realized an annual \$1 million savings by leading the development of business partnerships that reduced cost, improved quality and optimized performance.
- Generated \$12.2 million annually by orchestrating and developing new revenue sources including a 'preferred accommodation program'.

SENIOR VICE- PRESIDENT AND CHIEF INFORMATION OFFICER ('97 - '02) **Children's & Women's Health Centre of British Columbia**

1981 - 2002

- Reporting to President and CEO, directed through 10 direct reports, 1200 employees in corporate and professional services, including information management and technology.
- Led merger of corporate and professional services for three hospitals (i.e. BC Children's, Grace Hospital, Shaughnessy Hospital) and three Provincial tertiary care centers – reducing costs (est. 20%) and improving quality. First time in Canada that these services were combined and achieved results.
- Oversaw the construction of a new \$50 million ambulatory building – on time and on budget – housing most of the ambulatory services offered by the BC Children's hospital (approx. 1000 staff) and many of the academic (UBC) medical Departments.
- Reviewed and implemented information technology and infrastructure to support clinical processes and improve patient safety. Won a National grant for development of an innovative Electronic Health Record.

INERIM PRESIDENT & CHIEF EXECUTIVE OFFICER ('97)

- Reporting to the Board Chair, was asked to lead the Organization through a rather turbulent time including recruiting for new CEO and a new Board of Directors. Restructured the executive and led a process to create a strategic plan with deliverables, including a complex change management project to merge three (3) medical staffs. Reviewed compensation for all excluded staff and implemented a merit-based program. Transitioned to a strategic planning framework for the new organization.

VICE-PRESIDENT, OPERATIONS ('95-'97)

- Directed support and professional services for a three (3)-hospital complex with a staff of 700 employees and an operating budget of over \$100 million. Managed the amalgamation of three hospitals. Consolidated services and implemented a regional structure.

DIRECTOR OF HOSPITAL SERVICES ('91-'95)

DIRECTOR OF PHARMACY ('81-'95)

EDUCATION

Bachelor of Science (Pharmacy)
University of British Columbia

1976

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Masters of Business Administration Simon Fraser University	1990
Residency in Hospital University of British Columbia	1977
Licensed Pharmacist College of Pharmacists, British Columbia	1976

PROFESSIONAL MEMBERSHIPS/APPOINTMENTS

- Board Chair, Medbuy Corporation
- Vice Board Chair, Arthritis Research Council
- Fellow, Canadian Society of Hospital Pharmacists
- Member, Faculties of Pharmacy and Hospital Administration (UBC)
- BC College of Pharmacists
- College of Health Science Executives
- Executive Editor, Hospital Pharmacy in Canada